

## INSTITUTE OF MARKETING MALAYSIA

(Incorporated in Malaysia)

## INCOME & EXPENDITURE STATEMENT FOR THE YEAR ENDED 31ST DECEMBER 2015

		YEAR 2015 RM	YEAR 2014 RM
INCOME			
	ADVERTISEMENT	6,887	18,498
	SEMINAR, TRAINING & EVENTS	122,626	990,679
	BOWLING TOURNAMENT	7,402	0
	TREASURE HUNT	90	17,300
	BOOK SALES	1,012	0
		138,017	1,026,477
	ANNUAL SUBSCRIPTION / ENTRANCE FEES :-		
	-NEW ORDINARY MEMBER (NOM)	7,005	13,080
	-LIFE MEMBERSHIP FEE	0	2,000
	-NEW STUDENT MEMBERSHIP (NSM)	150	50
	-NEW CORPORATE MEMBERSHIP (NCM)	12,000	9,000
	-ORDINARY MEMBER RENEWAL (OMR)	4,250	8,360
	-CORPORATE MEMBER RENEWAL (CMR)	95,500	87,500
OTHER INCOME			
	GRANT	141,565	50,000
TOTAL INCOME		398,487	1,196,467
EXPENDITURE			
	ACCOUNTING FEES	3,000	3,500
	DEPRECIATION	7,056	3,014
	BANK CHARGES	240	475
	IMM DOMAIN & WEBSITE	1,248	574
	MARKETEER MAGAZINE	17,384	33,794
	MEETING EXPENSES	9,163	6,198
	TRANSPORTATION, PETROL & PARKING	2,768	3,475
	MEMBERSHIP FEE RENEWAL- AMF	5,081	36
	PHOTOGRAPHY FEE	3,940	4,636
	BOOKS	164	806
	NEWSPAPER & PERIODICALS	646	434
	IMM SOUVENIR ITEMS, GIFTS & DONATION	10,144	22,924
	MEALS & REFRESHMENT	2,100	2,749
	PRINTING & STATIONERY	16,220	14,589
	SUBSCRIPTION TO HARWARD BUSINESS REVIEW	18,150	12,600
	BOWLING TOURNAMENT	9,336	0
	TREASURE HUNT	0	17,827
	SEMINAR, TRAINING & EVENTS	103,793	923,805
	LICENSE FEE	1,325	0
	OFFICE & EQUIPMENT MAINTENANCE	4,170	10,000
	RENTAL OF PREMISES	33,442	33,600
	SALARIES, WAGES & ALLOWANCES	130,552	144,593
	POSTAGE & COURIER	7,422	7,684
	TELEPHONE & MULTIMEDIA	4,186	3,791
	ELECTRICITY & WATER BROCHURES, BANNERS & POP-UP SYSTEMS	5,069 625	7,516 5,853
TOTAL EXPENDITURI	<u>t</u>	397,225	1,264,472
SURPLUS / (DEFICIT) INCOME OVER EXPENDITURE		1,262	(68,005)